PROPOSED ICMA 2004 BUDGET

		2002 actuals	2003 projected	2004 budget
01.01.	membership fees	€ 272,444	€ 258,129	€ 296,400
01.02.	installation fees		€ 70,153	€ 66,309
01.03.	system usage fees	€ 142,549	€ 68,400	€ 58,500
01.04.	budget extension	€ 25,000	€ 0	€ 0
01.05	entrance fees ICMA	€ 2,000	€ 4,000	€ 6,500
01.06	entrance fees FAPCOM	€ 0	€ 6,400	€ 2,000
Total membership contributions		€ 441,993	€ 407,082	€ 429,709
01.07	currency translation differences	€ 459	(€ 950)	€ 0
01.08	penalties	€ 250	€ 0	€ 500
01.09	deposit interest	€ 5,655	€ 4,500	€ 5,000
01.10	other assets/liabilities	€ 17,775	€ 3,000	€ 3,000
	General Meeting fees	€ 64,698	€ 85,000	€ 107,590
	German ad exchange fees	€ 3,535	€ 0	
Total other revenue		€ 92,372	€ 91,550	€ 116,090
TOTAL REVENUE		€ 534,365	€ 498,632	€ 545,799
Running costs:				
02.01.	total personnel costs	€ 184,423	€ 165,000	€ 164,892
02.02.	rent/electricity	€ 14,559	€ 15,200	€ 15,969
02.03.	general travel costs	€ 6,427	€ 5,000	€ 15,000
02.04.	general travel expenses	€ 2,499	€ 2,500	€ 9,000
02.06.	comm. meeting travel costs	€ 1,777	€ 1,073	€ 2,500
02.07.	accountant	€ 6,281	€ 15,000	€ 23,494
02.08.	salary administration	€ 1,874	€ 3,000	€ 1,700
02.09.	office supplies	€ 3,799	€ 4,750	€ 4,000
02.10.	computer maintenance	€ 2,676	€ 6,500	€ 3,785
02.11.	telephone/fax	€ 7,268	€ 5,500	€ 7,347
02.12.	postage/printed matter	€ 9,765	€ 10,000	€ 6,126
02.13.	insurance	€ 692	€ 650	€ 650
02.15.	legal advice	€ 633	€ 250	€ 3,000
02.16.	bank charges	€ 3,876	€ 3,500	€ 3,000
02.17.	business gifts	€ 1,297	€ 620	€ 620
02.18.	representation costs	€ 740	€ 800	€ 950
02.19.	depreciation	€ 10,843	€ 8,000	€ 7,500
02.21.	office maintenance	€ 4,356	€ 3,750	€ 1,270
02.22.	dictionaries & subscriptions	€ 952	€ 750	€ 750
02.23.	staff training	€ 2,879	€ 2,571	€ 2,000
07.04.	committee/other meeting costs	€ 4,389	€ 3,250	€ 4,300
07.05.	reimbursement Committee travel	€ 20,945	€ 19,000	€ 20,000
07.06	webhosting	€ 24,850	€ 4,000	€ 4,080
07.01.	marketing	€ 4,074	€ 2,500	€ 11,790
Total office costs		€ 321,873	€ 283,164	€ 313,722
Meetings costs				
07.03.	GM:speakers, equipment & extras	€ 141,265	€ 112,000	€ 129,000
	GM travel costs	€ 2,486	€ 3,500	€ 3,800
	GM travel expenses	€ 5,374	€ 7,000	€ 8,000
Total meetings costs		€ 149,124	€ 122,500	€ 140,800

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PROPOSED ICMA 2004 BUDGET

		2002 actuals	2003 projected	2004 budget
Development:				
04.00.	new projects	€ 1,967	€ 25,000	€ 26,750
04.05	homepage/internet research	€ 4,235	€ 0	€ 6,330
Total development		€ 6,202	€ 25,000	€ 33,080
FAPCOM running costs				
05.01.	communication costs FAPHOST	€ 5,542	€ 5,500	€ 5,665
05.02.	maintenance/insurance host	€ 210	€ 500	€ 167
05.03.	hardware/software upgrades	€ 0	€ 0	€ 1,000
05.04.	ICMA related admin by InfraSoft	€ 1,618	€ 2,000	€ 2,060
05.06.	host operation service charge	€ 16,027	€ 16,267	€ 16,995
03.01.	rcc support fees	€ 14,052	€ 14,000	€ 11,000
03.02.	direct support by InfraSoft	€ 21,723	€ 20,000	€ 21,189
Total FAPCOM running costs		€ 59,171	€ 58,267	€ 58,075
TOTAL EXPENSES		€ 536,370	€ 488,931	€ 545,677
SURPLUS / (DEFICIT)		(€ 2,005)	€ 9,701	€ 122

ASSUMPTIONS

Members	67
Membership Fee	€ 3,800
FAPCOM System Installation	67
Installation Fee	€ 961
Repeat units:	450000
RU Fee	€ 0.13
New Members at full rate	8
Entrance Fee	€ 500
New FAPCOM Installations	2
Entrance fee FAPCOM	€ 1,000
New members at half year rate	5
Half year rate	€ 2,280
Half year FAPCOM	€ 721

PAST CHARGING STRUCTURES

1999 fees: UMC euro 1461, installation euro 548, RU euro 0.07
2000 fees: UMC euro 950, installation euro 527, RU euro 0.09
2001 fees: UMC euro 1176, installation euro 481, RU euro 0.08
2002 fees: membership euro 3741, no installation, RU euro 0.20
2003 fees: membership euro 3741, installation euro 961, RU euro 0.12

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