PROPOSED 2006 BUDGET

		2003 actuals	2004 actuals	2005 budget	2006 budget
Membership revenue:					
01.01.	membership fees	€ 251,115	€ 251,940	€ 240,160	€ 242,560
01.02.	installation/licence fees	€ 66,809	€ 57,660	€ 41,325	€ 56,715
01.03.	system usage fees	€ 66,690	€ 58,476	€ 43,875	€ 0
	PHOENIX entrance fee			€ 17,733	€ 1,500
	PHOENIX print ads tax			€ 16,875	€ 52,000
	PHOENIX network ads tax			€ 6,750	€ 15,000
01.04.	budget extension	€ 0	€ 0	€ 0	€ 0
01.05	entrance fees ICMA	€ 3,500	€ 5,950	€ 3,000	€ 2,000
01.06	entrance fees FAPCOM	€ 6,400	€ 2,000	€ 1,425	€ 0
Total membership contributions		**€ 394,514**	**€ 376,026**	**€ 371,143**	**€ 369,775**
Other revenues:					
01.07	currency translation differences	€ 833-	€ 42-	€ 0	€ 0
01.08	penalties	€ 0	€ 1-	€ 500	€ 250
01.09	deposit interest	€ 4,001	€ 2,986	€ 3,000	€ 3,000
01.10	other assets/liabilities	€ 12,427-	€ 586-	€ 3,000	€ 3,000
	VAT refund				€ 18,000
	General Meeting fees	€ 93,889	€ 77,849	€ 110,000	€ 95,000
	German ad exchange fees				
Total other revenue		**€ 84,630**	**€ 80,206**	**€ 116,500**	**€ 119,250**
New revenues:					
	NANI incoming ads			€ 16,900	€ 7,500
	NANI outgoing ads			€ 1,800	€ 1,500
Total new revenue		**€ 0**	**€ 0**	**€ 18,700**	**€ 9,000**
TOTAL REVENUE		**€ 479,144**	**€ 456,232**	**€ 506,343**	**€ 498,025**
Office costs:					
02.01.	total personnel costs	€ 171,189	€ 172,841	€ 171,716	€ 180,265
02.02.	rent/electricity	€ 15,063	€ 15,617	€ 16,771	€ 16,200
02.03.	general travel costs	€ 3,583	€ 3,229	€ 8,000	€ 5,000
02.04.	general travel expenses	€ 1,739	€ 2,283	€ 5,000	€ 2,000
02.06.	comm. meeting travel costs	€ 1,062	€ 1,573	€ 2,500	€ 1,250
02.07.	accountant	€ 17,301	€ 26,625	€ 24,270	€ 23,360
02.08.	salary administration	€ 3,779	€ 1,414	€ 1,700	€ 1,800
02.09.	office supplies	€ 5,371	€ 6,140	€ 4,000	€ 4,000
02.10.	computer maintenance	€ 6,134	€ 4,737	€ 3,593	€ 15,380
02.11.	telephone/fax	€ 5,708	€ 6,014	€ 6,390	€ 5,616
02.12.	postage/printed matter	€ 10,969	€ 13,661	€ 9,155	€ 4,205
02.13.	insurance	€ 521	€ 469	€ 700	€ 700
02.15.	legal advice	€ 0	€ 827	€ 4,000	€ 3,000
02.16.	bank charges	€ 3,944	€ 2,463	€ 4,000	€ 4,000
02.17.	business gifts	€ 488	€ 806	€ 500	€ 500
02.18.	representation costs	€ 792	€ 1,030	€ 950	€ 950
02.19.	depreciation	€ 6,793	€ 3,440	€ 5,000	€ 6,000
02.21.	office maintenance	€ 3,240	€ 237	€ 1,200	€ 1,500

		2003 actuals	2004 actuals	2005 budget	2006 budget
02.22.	dictionaries & subscriptions	€ 830	€ 447	€ 500	€ 500
02.23.	staff training	€ 2,571	€ 919	€ 1,500	€ 1,000
07.04.	committee/other meeting costs	€ 7,593	€ 6,176	€ 3,500	€ 5,000
07.05.	reimbursement Committee travel	€ 14,994	€ 10,501	€ 15,000	€ 15,000
07.06	webhosting	€ 3,919	€ 0	€ 3,675	€ 3,150
07.01.	marketing	€ 2,302	€ 4,699	€ 20,000	€ 20,000
Total office costs		**€ 289,885**	**€ 286,148**	**€ 313,620**	**€ 320,376**
Meetings costs:					
07.03.	GM:speakers, equipment & extras	€ 99,724	€ 76,725	€ 110,000	€ 94,000
	GM travel costs	€ 3,695	€ 5,591	€ 4,000	€ 4,000
	GM travel expenses	€ 7,409	€ 5,242	€ 7,000	€ 7,000
Total meetings costs		**€ 110,828**	**€ 87,558**	**€ 121,000**	**€ 105,000**
Development costs:					
04.00.	new projects	€ 21,526	€ 24,480	€ 16,000	€ 16,000
04.05	homepage/internet research	€ 3,110	€ 2,825	€ 2,000	€ 1,500
Total development costs		**€ 24,636**	**€ 27,305**	**€ 18,000**	**€ 17,500**
FAPCOM running costs:					
05.01.	communication costs FAPHOST	€ 4,559	€ 3,397	€ 3,000	€ 0
05.02.	maintenance/insurance host	€ 153-	€ 153	€ 167	€ 0
05.03.	hardware/software upgrades	€ 0	€ 0	€ 0	€ 0
05.04.	ICMA related admin by InfraSoft	€ 1,792	€ 1,630	€ 1,125	€ 0
05.06.	host operation service charge	€ 16,267	€ 16,511	€ 17,000	€ 2,833
03.01.	rcc support fees	€ 4,227	€ 4,087	€ 3,750	€ 4,000
03.02.	direct support by InfraSoft	€ 20,418	€ 11,342	€ 9,000	€ 750
Total FAPCOM running costs		**€ 47,110**	**€ 37,120**	**€ 34,042**	**€ 7,583**
PHOENIX running costs:					
	hosting			€ 6,500	€ 7,500
	support			€ 3,750	€ 12,000
	training			€ 10,000	€ 3,000
	development			€ 0	€ 25,000
Total PHOENIX running costs		**€ 0**	**€ 0**	**€ 20,250**	**€ 47,500**
TOTAL EXPENSES		€ 472,459	€ 438,131	€ 506,912	€ 497,959
SURPLUS / (DEFICIT)		**€ 6,685**	**€ 18,101**	**€ 569-**	**€ 66**