

Why Marketplaces are the future of ecommerce



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Marktplaats and 2dehands/2ememain

About Adevinta Benelux



Marktplaats

Dutch household brand & verb

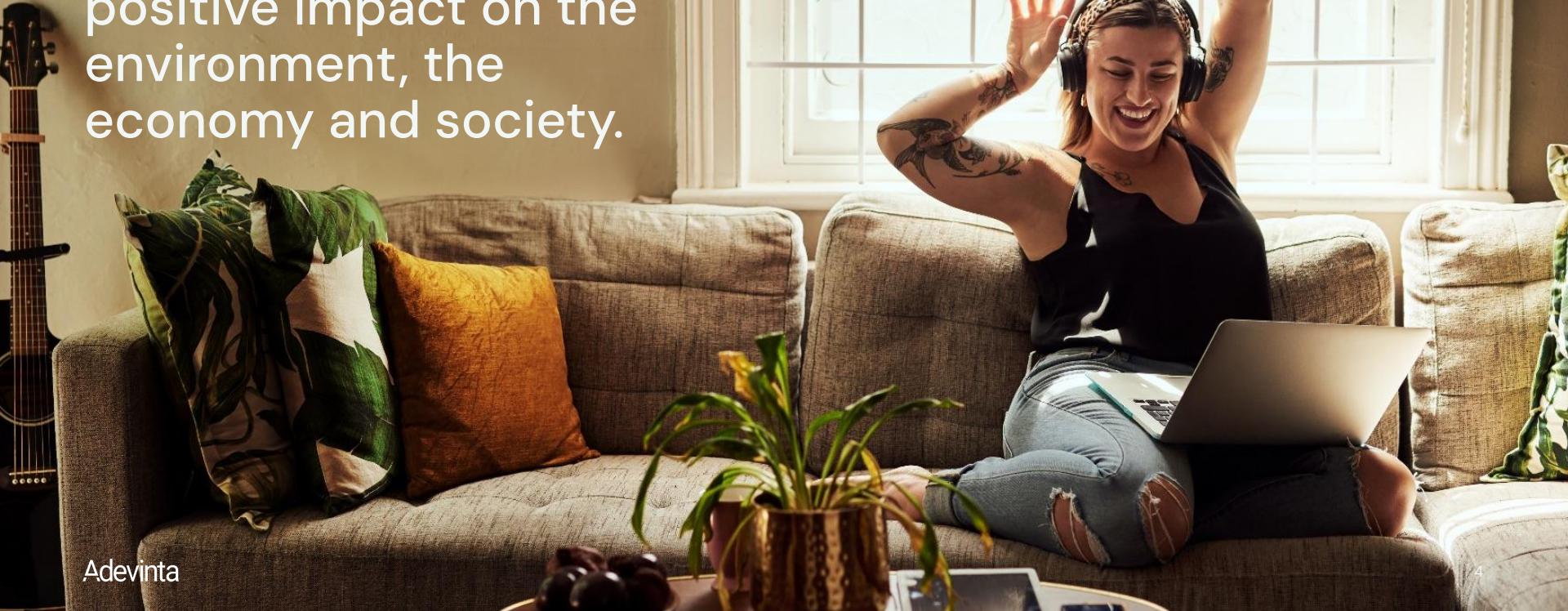


dehands **ememain**

Belgium's #1 Classifieds Sites



Adevinta is a champion for sustainable commerce, making a positive impact on the environment, the economy and society.



Our brands around the world

Monthly visits

2.5 billion

Digital portfolio of over

+25 products

Operating in

10 countries

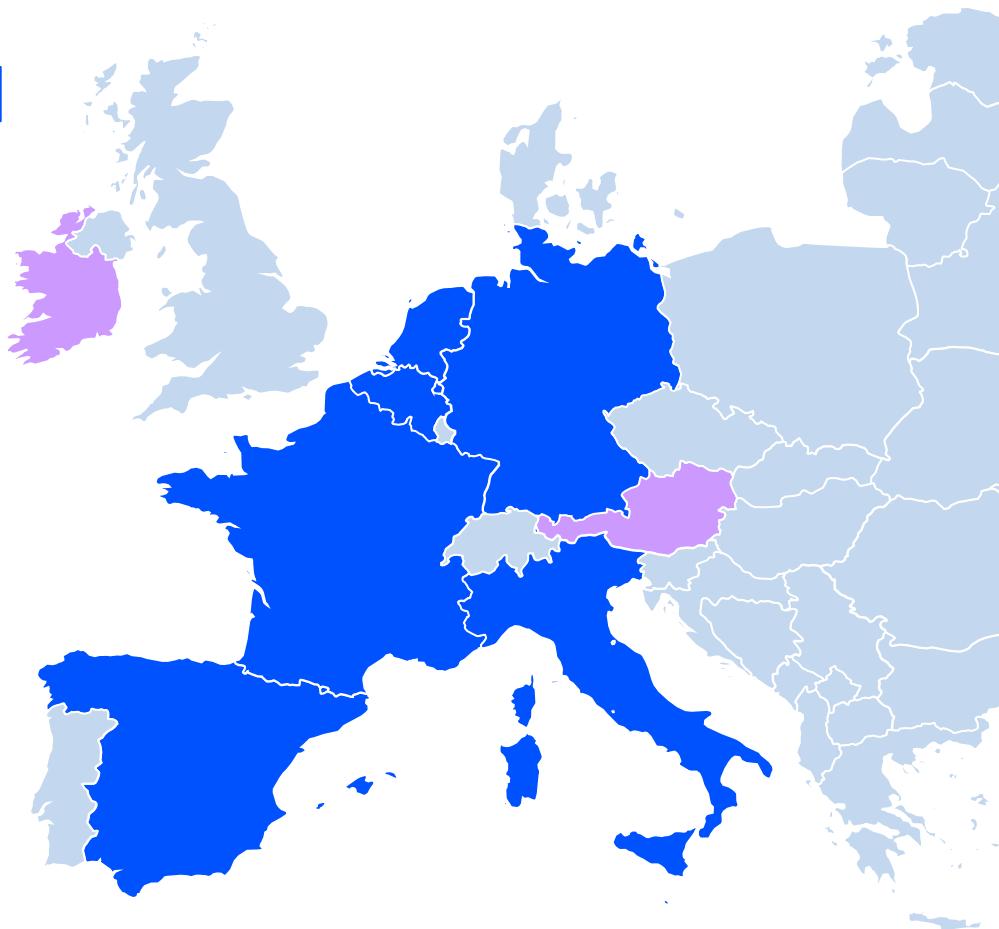
Employees (approx.)*

5,700+

Revenues (FY22)

€1.64bn

Europe



120 million

Monthly users



Our brands around the world

| | | | | | | | | | | |
|----------------|---------------|---------------|-------------------|-----------|-------------|------------|---------|-----------|-----------|---------------|
| France | leboncoin | Agriaffaires | l'avendre clouter | Spain | milanuncios | fotocasa | Belgium | dehands | Germany | kleinanzeigen |
| locasun | Truckscorner | VIDE-DRESSING | | cochesnet | InfoJobs | habitadlia | ememain | | mobile.de | |
| L'argus | MachineryZone | | | motosnet | | | | | | |
| Netherlands | Marktplaats | Italy | subito | Canada | kijiji | daft.ie | Austria | WILLHABEN | Brazil | OLX |
| | | InfoJobs | | | | DoneDeal | | | zap | VivaReal |
| | automobile.it | | | | | Gumtree | | | | |
| Joint ventures | | | | | | | | | | |



Why marketplaces are the future of ecommerce: convenience, cost, climate and community





Cost

Economic Impact

We make a valuable contribution to the European economy

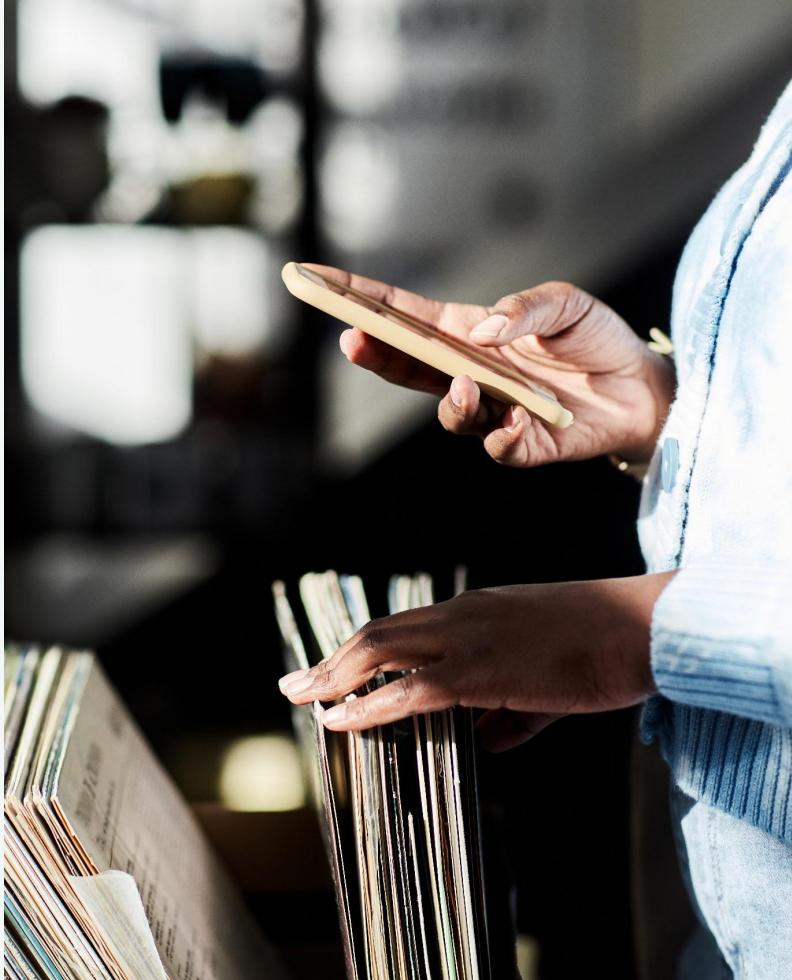




Climate

Environment Impact

Sustainable Commerce is the New Normal





Climate

Environment Impact

In 2022, our users potentially saved

25,3 million tonnes

in carbon dioxide emissions as
a result of this Second Hand Effect*

Raw materials potentially saved

Equivalent to

1.5 million tonnes
of plastic



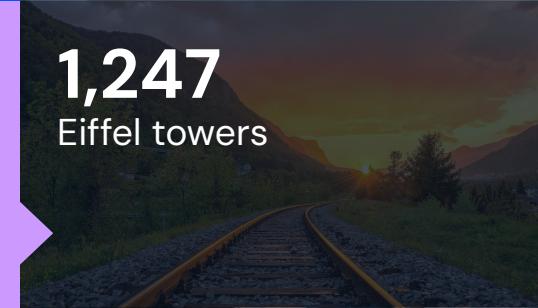
28 billion
plastic bottles



9.1 million
tonnes of steel



1,247
Eiffel towers



0.9 million
tonnes of aluminium



62 million
cans





Community

Societal Impact

Shaping a society that benefits everyone



How AI accelerates positive impact



how
users find
marketplaces
and content

how users
interact with
marketplaces

how
marketplaces
are built and
operated

An aerial photograph of a dark grey asphalt road that curves through a dense forest. The forest consists of various shades of green trees and bushes. The road is flanked by a narrow strip of brown earth and some sparse grass. The overall scene conveys a sense of a journey or a path.

By integrating sustainability initiatives with AI-driven technologies, marketplaces can contribute to building a more sustainable future for e-commerce

Key Takeways



Marketplaces are uniquely positioned to increase positive impact on the planet & society

Urgency



Society



Opportunity



Our local initiatives

Government



Education



Campaigns



Adevinta Benelux Christmas Campaign



Adevinta