

Adevinta

Why Marketplaces are the future of ecommerce



Annemarie Buitelaar

CEO – Adevinta Benelux

Marktplaats and 2dehands/2ememain

About Adevinta Benelux

2 Marktplaats

Dutch household brand & verb

2dehands 2ememain

Belgium's #1 Classifieds Sites



Adevinta is a champion
for sustainable
commerce, making a
positive impact on the
environment, the
economy and society.



Our brands around the world

Monthly visits

2.5 billion

Digital portfolio of over

+25 products

Operating in

10 countries

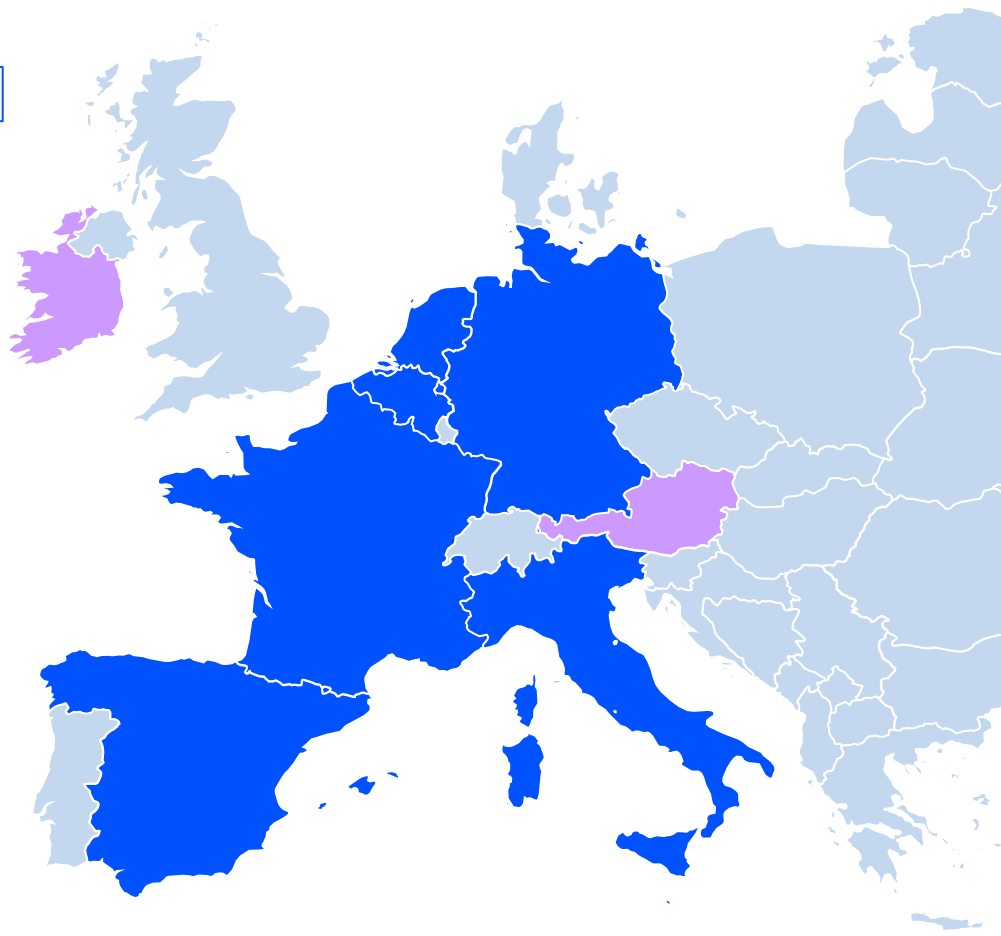
Employees (approx.)*

5,700+

Revenues (FY22)

€1.64bn

Europe



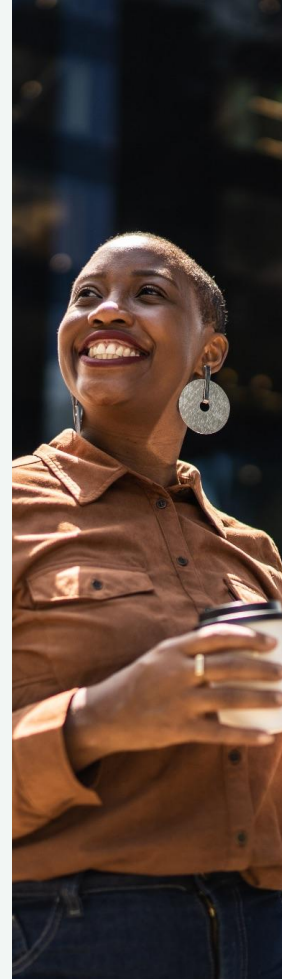
120 million

Monthly users



Our brands around the world

<div>France</div> <div><div>leboncoin</div><div>locasun</div><div>L'argus</div><div>Agriaffaires</div><div>Truckscorner</div><div>MachineryZone</div><div>avendre louer</div><div>VIDE-DRESSING</div></div>	<div>Spain</div> <div><div>milanuncios</div><div>cochesnet</div><div>motosnet</div><div>fotocasa</div><div>InfoJobs</div><div>habitaclia</div></div>	<div>Belgium</div> <div><div>2dehands</div><div>2ememain</div></div>	<div>Germany</div> <div><div>kleinanzeigen</div><div>mobile.de</div></div>		
<div>Netherlands</div> <div><div>2 Marktplaats</div></div>	<div>Italy</div> <div><div>subito</div><div>InfoJobs</div><div>automobile.it</div></div>	<div>Canada</div> <div><div>kijiji</div></div>	<div>Ireland</div> <div><div>daft.ie</div><div>DoneDeal</div><div>Gumtree</div><div>ADVERTS.ie</div></div>	<div>Austria</div> <div><div>WILLHABEN</div></div>	<div>Brazil</div> <div><div>OLX</div><div>zap</div><div>VivaReal</div></div>
Joint ventures					



Why marketplaces
are the future
of ecommerce:
convenience,
cost, climate
and community





Cost

Economic Impact

We make
a valuable
contribution
to the European
economy

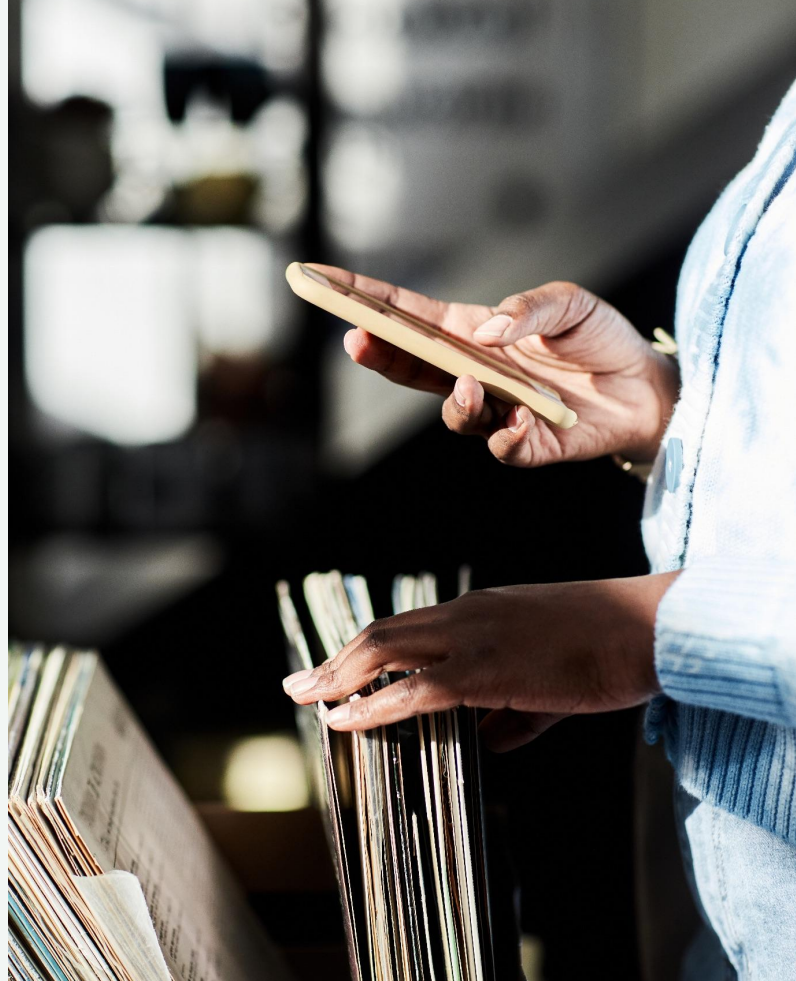




Climate

Environment Impact

Sustainable Commerce is the New Normal





Climate

Environment Impact

In 2022, our users potentially saved

25,3 million tonnes

in carbon dioxide emissions as
a result of this Second Hand Effect*

Raw materials potentially saved

Equivalent to

1.5 million tonnes
of plastic



28 billion
plastic bottles

9.1 million
tonnes of steel



1,247
Eiffel towers

0.9 million
tonnes of aluminium



62 million
cans



Community

Societal Impact

Shaping a society that benefits everyone



Peter-to-Peter



Moments that matter



Local retailers



Local trade, local life

How AI accelerates positive impact



how
users find
marketplaces
and content

how users
interact with
marketplaces

how
marketplaces
are built and
operated

An aerial photograph of a dense forest. A light-colored, circular path or clearing is visible in the center, surrounded by thick green trees. The text is overlaid on this central area.

By integrating sustainability initiatives with AI-driven technologies, marketplaces can contribute to building a more sustainable future for e-commerce

Key Takeaways



Marketplaces are uniquely positioned to increase positive impact on the planet & society

Urgency



Society



Opportunity



Our local initiatives

Government



Education



Campaigns



Adevinta Benelux Christmas Campaign



Adevinta